

These are the **TOP 2** things we hear from our readers.

Ads tell as much about the community as do the articles.



# TARGET MARKET

You can target your business to up to 45,000+ people per month in TULARE, KINGS and FRESNO counties

## PASS ALONG RATE

2-3 People on average read each copy distributed: 15,000 magazines each read by 3 people = up to **45,000 impressions per month** 

## LONG SHELF LIFE

People tend to save multiple issues for long periods of time in anticipation of visiting featured locations and businesses. This results in additional viewings of your advertisement!



# WHERE YOU CAN FIND US

>COVERAGE Find Enjoy in many high-traffic retail and professional locations throughout the San Joaquin Valley

## >PLACEMENT

Distributed in hotel rooms and entertainment venues throughout the area

## SAN JOAQUIN VALLEY LIVING



# LOCAL COVERAGE. WORLD-CLASS CONTENT.

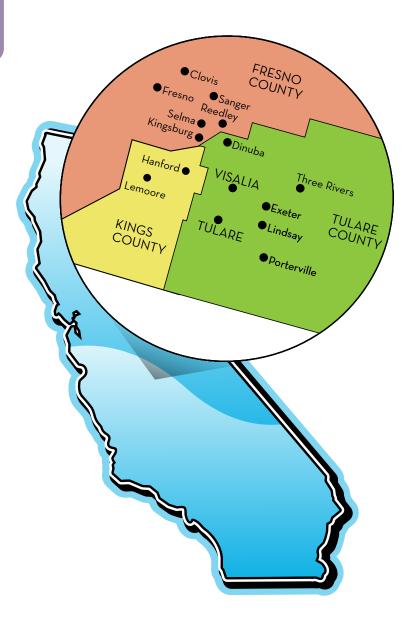
Join us as we celebrate the San Joaquin Valley Area and all its many offerings. Our complimentary magazine has featured amazing local destinations, creative and caring people, community living, family, recreation and most of all, a love of life in the San Joaquin Valley Area. Whether you've lived here for a short time or all your life, there is plenty to learn, love and enjoy about this one of a kind area. Our view will open your eyes to the many reasons why you live in this beautiful region.

Find engaging stories from Tulare, Kings and Fresno Counties, all with a positive and uplifting editorial focus and created by a team of award-winning advertising designers.

## THINK YOU HAVE A GOOD STORY FOR THE MAGAZINE?

Let us know!

Email: infosouthvalley@enjoymagazine.net





# THAT'S SOME GOOD STUFF!

Once again, the folks at the Association of Magazine Media have gathered some great information regarding magazine vitality. Here are a few things we thought were well worth sharing:

95% of adults 18-29 read magazines. Audiences for print and digital magazines

INCREASED BY

3.3 million

adults 18+ from 2016-2017

Magazine readers are the strongest everyday influencers in multiple product categories.

# Readers enjoy reading magazine ads.

They don't pay to avoid them as they do with other media.

THERE'S MORE: Adults 18-49 rely on magazine media to provide them with valued information, conversation and purchase inspiration.

- Magazine readership grows long after publication date.
- Across 1,400 advertising campaigns, magazines show the highest return on advertising dollars invested.
- Advertising in magazines raises brand awareness and purchase intent.
  - Magazine readers believe in brands and are heavily swayed by advertising.
  - Ads in magazine media engage adults 18-49 more than ads in other media.
  - Print magazine advertising is noticed and acted on regardless of size or placement.
  - 65% of readers take action after seeing a print magazine ad.

ADVERTISING IN
MAGAZINE MEDIA
INCREASES SALES
ON BOTH PRINT
AND DIGITAL
PLATFORMS.

\*From the Association of Magazine Media website:





# GO TO PRINT

10th of the preceding month

## IMPORTANT AD INFORMATION:

For ads created by Enjoy, all materials must be received no later than the 1st of the preceding month. All completed ads must be received by the 5th of the preceding month.

\* Editorial calendar is subject to change without notification rev. 12/28/18

March Issue 150: A STITCH IN TIME ...... January 25 February 25 Fabric, Fiber & Florals Section April Issue 151: COWBOYS & CLASSICS ...... February 22 March 25 Rodeos and Classic Cars Sections May Issue 152: HONORING HEROES...... March 27 April 25 Highlighting Charitable Giving June Issue 153: HAND-CRAFTED ...... April 26 **May 27** A Few Words on Craft Beer and Cider July Issue 154: SUN-SATIONAL...... May 24 June 25 All Things Summer Issue August Issue 155: GIVE PAWS ...... June 26 July 25 A Little Love for our Pets September Issue 156: GROWING MEMORIES.. July 26 August 26 Home & Garden Issue October Issue 157: SAVOR THE FLAVOR...... August 26 September 25 Happy 5th Birthday/Food Issue November Issue 158: ACTS OF KINDNESS ...... September 27 October 25 Hometown Holiday Heroes November 25 December Issue 159: ALL IS BRIGHT ..... October 25 Holiday Issue



3 Issue

Rate:

6 Issue

Rate:

12 Issue

Rate:

Positions:	(per issue)	(per issue)	(per issue)	(per issue)
Double Page Spread	\$2,200	\$2,100	\$2,000	\$1,850
Full Page Spread	\$1,250	\$1,225	\$1,125	\$1,050
Full Page	\$1,150	\$1,125	\$1,025	\$950
Half Page (Vertical & Horizontal)	\$800	\$750	\$700	\$650
Quarter Page (Vertical & Horizontal)	\$500	\$450	\$400	\$375
Eighth Page	\$300	\$275	\$250	\$225
Premium Positions:	1 Issue Rate: (per issue)	6 Issue Rate: (per issue)	<ul> <li>Magazine printed monthly</li> <li>Magazines distributed complimentary throughout the San Joaquin Valley area</li> <li>Current and archived issues with interactive ads available at www.enjoysouthvalley.com</li> <li>All ads are four color process.</li> <li>All prices are per issue. All rates are net.</li> <li>Multiple Standard Rate issues can be consecutive or staggered.</li> <li>Premium Positions can be contracted for 1 issue or 6 consecutive issue increments only. As a contract holder, you have first right of refusal on the spot you have purchased when your contract expires as long as your account is current.</li> <li>\$50 more per ad for special placement guaranteed, with the exception of premium positions</li> </ul>	
Back Cover	\$2,400	\$2,250		
Inside Front Cover	\$1,800	\$1650		
Inside Back Cover	\$1,500	\$1,400		
Page 2 Inside	\$1,700	\$1,500		
Page 3 Inside	\$1,400	\$1,300		
Page 5 Inside	\$1,300	\$1,225		
Page 8 Inside	\$1,300	\$1,225		
Double Page Spread - Center	\$2,500	\$2,350		

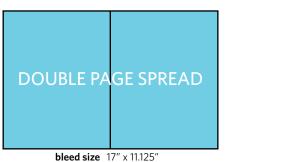
1 Issue

Rate:

Standard

**Positions:** 

## SAN JOAQUIN VALLEY LIVING



trim size 16.75" x 10.875" safe area 16.25" x 10.375"

# **FULL PAGE SPREAD**

bleed size 17" x 5.56' trim size 16.75" x 5.4375" **safe area** 16.25" x 5.1875"



bleed size 8.625" x 11.125" trim size 8.375" x 10.875" safe area 7.875" x 10.375"



7.375" x 4.854



3.604" x 9.875"





3.604" x 4.854"





 Advertising Sizes and Specifications Please make sure all submitted ads and artwork fall within the following guidelines.

#### Color:

All final layouts must be provided in CMYK. Please convert all PMS, spot and RGB colors accordingly. Printing will be 4 color process.

#### Formats:

For ads that are already designed, we prefer a 300 dpi Adobe Acrobat PDF. We can also accept layouts in Adobe InDesign (.indd), Adobe Illustrator (.ai or .eps) or Adobe Photoshop (.psd) AS LONG AS ALL OF THE SUPPORTING FONTS, LOGOS AND PICTURES ARE INCLUDED. If created in Adobe Illustrator and artwork is print ready, please convert text to outlines.

### Ad Design Services:

Ad design services are available. Ask your sales representative about special rates.

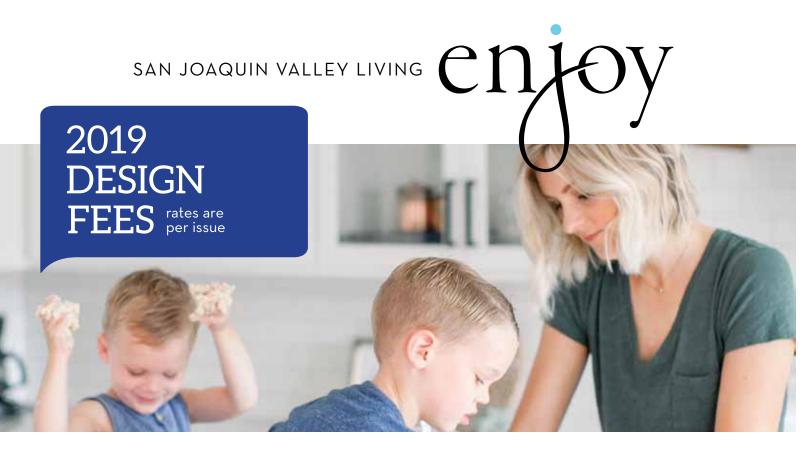
If providing digital images, please provide images that are at least 300 dpi and are equal to the size needed in the ad.

Please note, we cannot pull images (including logos) off the web and use them for print ads, unless they are high res images specifically for downloading and you have permission to use.

#### File Submissions:

For files 10 mb or smaller, email to info@enjoymagazine.net For larger files and multiple files, please compress (stuff/zip) them and drop box or hightail them or drop off a thumb drive. You can also mail a CD/DVD along with a color printout of the artwork to:

Enjoy Magazine 1475 Placer Street Suite C Redding, CA 96001



**Ad Layout/Design:** \$25 for 1/8 page and 1/4 page ad design; \$50 for 1/2 page and \$100 for full page ad

design; Advertising campaign package & design concept available upon request

**Ad Alteration Fee:** \$15 - 1/8 & 1/4 Pg • \$25 - 1/2 Pg • \$50 - Full Page

Stock Photo Fee: \$25 minimum

**Custom Stock Photo Fee:** Priced per picture, quote provided prior to purchase

**Custom Photography Fee:** \$95 an hour, plus travel charges

**With a one year contract:** First ad layout FREE (includes two revisions of initial layout)

Alterations from original approved ad subject to half hour charge minimum

Ads not provided in formats\* listed in Advertising Sizes and Specifications will be charged the minimum alteration fee.

\*Prefer Adobe Acrobat PDF. We can also accept layouts in Adobe InDesign (.indd), Adobe Illustrator (.ai or .eps) or Adobe Photoshop (.psd)

AS LONG AS ALL OF THE SUPPORTING FONTS, LOGOS AND PICTURES ARE INCLUDED.

If created in Adobe Illustrator and artwork is print ready, please convert text to outlines.

For ad alterations not received before ad deadline, we reserve the right to run previous month's ad (per your advertising agreement). Ad alterations received after ad deadline are subject to rush charges.\*\*

\*\*Rush charges are billed at 150% of hourly charge for less than 24 hour notice and 200% for less than 12 hour notice.