



FUNDRAISING

For small and mid-size nonprofits

Join us for this interactive workshop and panel discussion specifically aimed at those smaller organizations doing great work in our region.

OCTOBER 22, 2019

Key Concepts

- Tips for building relationships with potential donors
- Strategies to engage everyone in the organization
- Identify roadblocks to individuals and organizations
- Individual reflection on strengths and areas for growth
- Practice implementing a fundraising template

True North Consultants specializes in organizational performance and growth for nonprofits, for-profits and government agencies.



**PRESENTER: JERRITT
JOHNSTON OF TRUE
NORTH CONSULTANTS**

**ENGAGING
WORKSHOP AND
PANEL DISCUSSION**

**GAIN NEW TIPS AND
TOOLS**

**LEARN FROM
EXPERIENCED PANEL**

**LIGHT REFRESHMENTS
AND NETWORKING
OPPORTUNITIES**

**Tuesday, October 22
5pm – 8pm**

**Mountain Iron
Community Center
8586 Enterprise Dr. South
Mountain Iron, MN 55768**

To Register: Contact Sara
at 218-735-3020 or
sara.ferkul@state.mn.us
Please leave your name,
organization, phone number,
and email.